HEY LEP Audit, Finance and Governance Panel Paper B: HEY LEP Outturn report 2021/22

Joint Report from the HEY LEP Chief Operating Officer and Hull City Council (HEY LEP Accountable Body).

1. <u>Summary</u>

- 1.1 Please note this paper was originally presented to the LEP Board in July 2022.
- 1.2 This report updates the LEP Board on the Funding position of those funds where Hull City Council is the Accountable Body. This covers the financial year to 31st March 2022. These figures refer to the first year of operation of the HEYLEP and include some balances brought forward from the predecessor body, the Humber LEP.
- 1.3 The National Local Growth Assurance Framework requires us to adhere to the following:

In order to allow the public to access information regarding public funds overseen by the LEP, each LEP, in addition to any requirements linked to their model of incorporation e.g. the publication of company accounts, must publish a financial statement each year within their annual report, including:

a. The total amount of funds within the LEP's direction or control at the start and end of the financial year;

- The total amounts committed by the LEP to external organisations through grants and risk finance (loans, equity, guarantees and quasi-equity);
- c. The total amounts committed to suppliers to purchase goods, works or services; and
- d. The total amounts incurred in running the LEP (for example salary costs, lease payments and expenses).

How met

Summary position in section 3/ Details are set out at Appendix 5

Grants through the LGF are shown in Appendices 2a and 2b, Grants through the GBF are shown in Appendices 3a and 3b, loans through GPF are in Appendix 3

Details are in Appendix 6

Summary provided in section 4/ with full details set out at Appendix 1



1.4 This report & its appendices fulfil that requirement

2. Recommendations

- 2.1 That the year-end position be noted.
- 2.2 That the HEY LEP Board note and affirm commitments against Reserves, as set out in section 9.

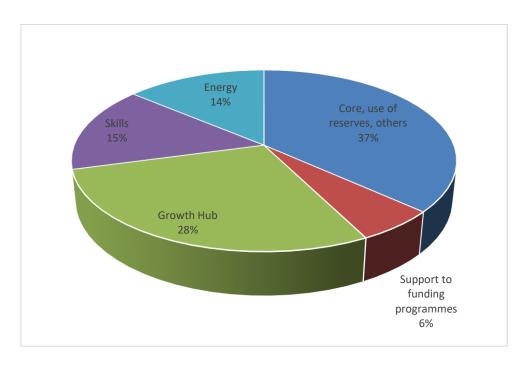
3. <u>Summary Position</u>

3.1 Overall, the position is as below.

	<u>2</u>	2021/22		<u>Humb</u>	Humber LEP 2020/21			
	<u>Revenue</u>	<u>Capital</u>	<u>Total</u>	<u>Revenue</u>	<u>Capital</u>	<u>Total</u>		
	<u>£'m</u>	<u>£'m</u>	<u>£'m</u>	<u>£'m</u>	<u>£'m</u>	<u>£'m</u>		
Balance b/f	1.16	16.57	17.73	1.00	14.55	15.55		
Income in year	1.76	6.78	8.54	1.97	29.01	30.99		
Expenditure in year	(1.93)	(14.11)	(16.04)	(1.81)	(26.99)	(28.80)		
Balance c/f	1.00	9.24	10.23	1.16	16.57	17.73		

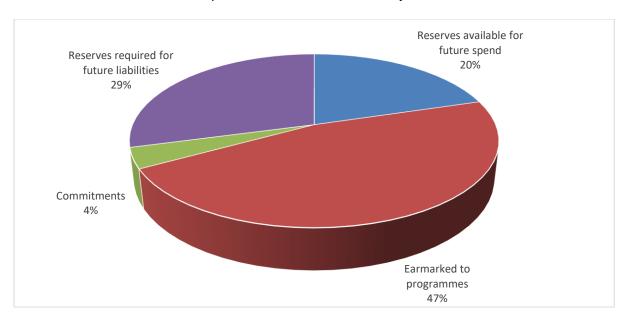
- 3.2 Further detail on the individual funding streams is given later in this report and the appendices. The above table shows all funding that comes within the <u>influence</u> of the LEP not just monies spent directly.
- 3.3 Appendix 6 details all spend across all programmes. Revenue spend is across the following broad categories.





Reserves

3.4 Details of reserves are covered in the following sections and in appendix 5, but the overall disposition of reserves at the year is illustrated below.



4. Core Funding

- 4.1 Details of the spend vs budget for Core costs are attached at appendix 1 alongside an explanation for significant variances
- 4.2 The core budget for the LEP in 2021/221 was £600,000 (£500,000 from BEIS and £50,000 each from the 2 local authorities).



- 4.3 Sections 8 & 9 of this report outline the committed spend, including the provision of future liabilities and provides an analysis of funds presently available for discretionary use in 2022/2023 or subsequent years. Sections 10 to 15 cover other funding received by the LEP during the financial year.
- 4.4 The 22/23 budget assumes use of £90,260 of the free reserves.
- 4.5 Spend against previous years commitments are shown separately at appendix 1 and also within this report.

At the time of writing BEIS had not released the Core Funding of £375,000 for 2022/23, which will be subject to submission of further documentation. This means that the HEYLEP is presently operating partially at risk and operations are in effect bankrolled by HCC as Accountable Body. Should all of the funding not be forthcoming then there will need to be savings identified and there may be a further need to call on reserves.



5. Local Growth Fund

- 5.1 Through three Growth Deals secured with Government between 2014 and 2017, the Humber LEP secured £131.71m to deliver a programme of capital investments targeting identified growth priorities and maximising the potential offered by the Humber Estuary. They included investment in flood alleviation, transport, housing and place-making, as well as £8.23m ringfenced to support investment in skills.
- 5.2 The Local Growth Fund ended on 31st March 2021 with the significant majority of these projects being financially and physically complete at this time. However, a small number of projects have experienced delivery slippage and will be completed in the current financial year. In addition, there is an ongoing requirement to monitor and delivery report output for the programme. Full benefit realisation for many schemes will come in future years.
- 5.3 The position at the end of the year was as shown in the table below.



underspend b/f £5,517,975

grant in year £0 spend in year (£5,458,345)

(£5,458,345)

underspend c/f £59,630

5.4 Details on scheme specific spend is shown at Appendix 2. The underspend represents 0.05% of the total allocations



- 5.5 Spend and progress on the Local Growth Fund was presented regularly to the Humber LEP Board and ongoing updates on the funding will be presented to the HEY LEP Board.
- As the Board will note there are some projects that have not spent at the end of the financial year. BEIS allow a series of "freedoms and flexibilities" that in essence allow the Accountable Body to temporarily substitute similar spending from its own resources to comply with BEIS requirements. This allows us to carry forward any underspend.
- 5.7 These schemes are:

	Grant o/s at 31/3/22
Growing the Humber 3 - Business Growth Programme	£59,599
Project underspends	£31

5.8 The balances will be transferred to the new Growing Places Grants scheme.

Revenue Support (LGF + GBF)

5.9 Details of the balance on the combined revenue fund is shown at Appendix 6. The fund is made up of interest earned on unspent balances offset by costs of the Accountable Body. The balances are available to be carried forward in full against which Accountable Body costs will continue to be charged until the fund is exhausted,

Capital switching

- 5.10 The grant received by the Accountable Body for this scheme comes via s31 grant, which means that it is all required to be spent in year on capital schemes. BEIS allow us the undertake "capital switching" which in effect means that we can apply the grant temporarily against other capital schemes undertaken by the Accountable Body in effect a form of temporary borrowing.
- 5.11 In relation to this scheme, we have spent more in the year than we received in grant (& have done since 2016/17) therefore there is no in-year capital switching required for the LGF funding, this having already having taken place in the first 3 years of the programme.



6. Getting Building Fund

- 6.1 On 30th June 2020, the Prime Minister set out the Government's 'New Deal'. As part of that announcement, the Prime Minister announced Government will be making £900m available through the new Getting Building Fund investing in local infrastructure projects drive to economic growth.
- 6.2 An allocation of £13.4m was confirmed for the LEP, over 2020/21 and 2021/22. This allocation covered Hull and East Yorkshire only.
- 6.3 Funding has been allocated through a competitive process and the Getting Building Fund is investing in projects that create jobs and support economic recovery.
- 6.4 Other than balances on the GHEY grants scheme and Management & Administration (which will be rolled into the Growing Places Grants scheme see 7.10) there is one project with a balance to spend (Delivering Housing Growth 3 Ings and Wawne 2) which will be spent in 22/23.
- 6.5 The position at the end of the year was as shown in the table below.



underspend b/f £2,123,150

grant in year £6,700,000 spend in year (£8,455,430)

(£1,755,430)

underspend c/f £367,720

6.6 Details on scheme specific spend is shown at Appendix 3.



6.7 The same "freedoms and flexibilities" applies to GBF as it does to LGF in relation to spend at the end on 2021/22.

Revenue Support (LGF + GBF)

6.8 Details of the balance on the combined revenue fund is shown at Appendix 6. The fund is made up of interest earned on unspent balances offset by costs of the Accountable Body. The balances are available to be carried forward in full against which Accountable Body costs will continue to be charged until the fund is exhausted,

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- 6.9 The grant received by the Accountable Body for this scheme comes via s31 grant, which means that it is all required to be spent in year on capital schemes. BEIS allow us the undertake "capital switching" which in effect means that we can apply the grant temporarily against other capital schemes undertaken by the Accountable Body in effect a form of temporary borrowing.
- 6.10 In relation to this scheme, the Accountable Body can confirm that it is able to accommodate the capital switching required.

7. Growing Places Fund – business loans & grants

Loans fund

- 7.1 The Humber LEP has received two tranches (in February and March 2012) of Growing Places Funding from central Government, totalling £8,097,724 (capital) and £664,516 (revenue) funding. These funds are held by Hull City Council as Accountable Body. The Growing Places Fund was designed to support key infrastructure projects designed to unlock wider economic growth, create jobs and build houses in England through providing access to low cost finance especially where had been stalled or delayed due to instances of prior lack of investment in infrastructure or land assembly through market or the planning process.
- 7.2 Details of the revenue account is shown at Appendix 5. It should be noted that this funding was a <u>one off</u> and balances will continue to fall. At present this pays for the cost of an officer and due diligence costs on potential projects.
- 7.3 A report on the strategic review of this fund was presented to the LEP Boardⁱ, which concluded that there was an ongoing appetite for a grant scheme within the Hull & East Yorkshire area but a lesser demand in relation to loans. The loans fund was also competing with the Northern Powerhouse



Investment Fund (https://www.npif.co.uk/) which also provides equity finance alongside loans.

7.4 The LEP agreed to utilise

- £3.25m of the balances available on the Growing Places Loan fund
- Any underspend on the Growing Hull & East Yorkshire Grants scheme along with any outstanding management and administration allocation from LGF and GBF programmes is added to this fund.

Loans fund position

7.5 In summary the position is:

	Overall fund
Total funds b/f	£8,929,554
Interest earned in year	£77,176
Loans written off	(£198,287)
	£8,808,444
Transfer to grants scheme	(£3,250,000)
	£5,558,444
Gross value of loans outstanding	(£5,205,435)
potential further advances on existing loans	(£270,789)
	£82,220

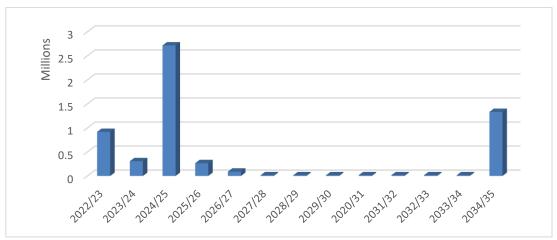
7.6 Movement on the loans during the year has been:

	21/22	Over the scheme life
Balance b/f	£5,635,029.84	
Drawn down	£750,000.00	£11,125,490.63
interest charged	£77,176.47	£751,062.67
repaid	(£1,058,484.62)	(£6,472,831.61)
written off	(£198,286.84)	(£198,286.84)
	£5,205,434.85	£5,205,434.85

Recycled funds

7.7 The chart below shows the expected amounts repaid from existing loans over future years. These funds will be available for re-investment.





7.8 The Humber Street loan is due for full repayment at the end of 24/25. Should properties be sold earlier then partial repayments are payable at that point.

Write offs

7.9 During the year the balance of one loan was formally written off - Trinity Quays LLP, where the owner of TQ IIp Mr Fulstow had an IVA in place with Quantuma IIp acting as his nominees. This commenced in September 2016. A final settlement was received during the year with the balance being written off. Overall write offs amount to just under 1.8% of the total funds loaned to date.

Grants Fund

7.10 The present expected grants fund is as below:

		£3,551,390	
M&A underspend - GBF		£245,143	Appendix 3b
		£56,246	
less commitments in 22/23	£77,102 (£20,855)		
GHEY Scheme	£17,471		Appendix 3b
LGF Schemes	£59,630		Appendix 2a
Underspend from			
Transfer from loans fund		£3,250,000	
Growing Places Grant scheme			See also

7.11 Of this £450k is reserved for administration costs, with the balance being for direct grants. Additionally the cost of external audit for 21/22 has to be deducted – these amounts are not yet finalised.



Growing Places - revenue

7.12 Details of the balance on the revenue fund is shown at Appendix 6.

Equity, guarantees and quasi-equity

7.13 There are no commitments or transactions in respect of equity, guarantees and quasi-equity

8. <u>Future commitments</u>

- 8.1 The LEP needs to carry a level of base reserves to reflect any future commitments, including any redundancy costs should funding no longer be available.
- 8.2 An annual re-assessment of this figure will take place including reflecting updates as to the potential future status of the LEP and its funding streams alongside staff and other changes.
- 8.3 Details of the required level of commitments (in summary form) is set out in Appendix 5. Clearly, these values are calculated based on the individual's age, length of service and salary and therefore for the organisation can change significantly should there be changes of personnel. Pension strain costs are especially volatile and highly dependent upon an individual's age.
- 8.4 In addition we continue to retain responsibility for the ESIF programme across the Humber where liabilities are possible. This programme closes in 2023 at which point we will assess which liabilities might fully crystalize. At this stage it is not possible to assess a potential value.

9. Use of Reserves

9.1 The table below details the use of LEP reserves previously authorised by the Board.

				Transfer			
<u>Commitments</u>	bal b/f	income in year	spend in year	(to) / from Core	Newly arising	bal c/f	Report Ref
Local Digital Skills Partnership - match funding	£30,224	£21,875	(£49,896)		£5,944	£8,147	9.2
Marketing	£15,725			£140		£15,865	9.3
Business day	£2,500		(£2,500)			£0	9.4
Humber Energy Campus	£6,300		(£500)			£5,800	9.5
	£54,749	£21,875	(£52,896)	£140	£5,944	£29,812	
QICS Reassessment	£12,967		(£4,700)			£8,267	9.6
Former Humber LEP Chief Executive	£90,000		(£97,191)	£7,191		£0	9.7
	£157,716	£21,875	(£154,788)	£7,331	£5,944	£38,079	•



Local Digital Skills Partnership

9.2 The balance of the fund will be used to support a secondment to the post of Local Digital Skills Manager, which is **a pan Humber role**. The post is part funded until 31st August and then fully funded thereafter by grant. The balance reflects the expected cost to the LEP of the part funded element.

Marketing

9.3 The residual balance was held to reflect the need to do more promotional work post Covid, alongside maintenance of the Invest Humber web site, on which this years spend took place. The balance will be used to continue the promotion of the Humber as the Energy Estuary at appropriate exhibitions and agreed with the LEP and the Humber Leadership Board.

Business Day

9.4 Business day 2022 will be funded jointly by the Growth Hub and Made Smarter funding.

Humber Energy Campus

9.5 The balance was to fund a joint event with Hull University and others. The balance will be rolled forward.

Quality in Careers Standards (QICS) Reassessment

9.6 This supports the funding to enable Quality in Careers Standard reassessments to take place. Funds will be drawn down as standards are achieved over the next 12 months.

Humber LEP Chief Executive

9.7 The Humber LEP Board in January 2021 agreed plans for Humber LEP's Chief Exec to continue in the role on a part time basis from 1st April to support the smooth transition and the wind down of Humber LEP and to pick up some of the cross estuarial work. The budget overspent in the financial year and thus additional funding needs to be transferred from Core funding.

10. Industrial strategy, Freeports & Key Account Management

	bal b/f	Income in year	Spend in year	Transfer	bal c/f	Ref
Industrial Strategy	£27,884	£0	£0	£0	£27,884	10.1
Freeports	£20,425	£0	£0	£0	£20,425	10.1
Key Account Management	£0	£55,000	(£52,418)	£0	£2,582	10.2
Export support	£19,860	£100	(£17,013)	£0	£2,947	10.3
	£68,168	£55,100	(£69,431)	£0	£53,837	



Industrial Strategy & Freeports

10.1 The Humber LEP Board agreed that the residual balance from Industrial Strategy Funding would be used to support specific pieces of work including any requirements for Freeports. It is proposed to roll these reserves into core reserves at the year end.

Foreign Direct Investment (FDI) Key Account Management

10.2 This is a contract with the Department for Internal Trade to deliver the Northern Powerhouse Key Account Management programme, and the grant is to deliver additional Foreign Direct Investment into the Northern Powerhouse, by enabling the Hull and East Yorkshire Local Enterprise Partnership to identify and engage existing foreign investors in the Hull and East Yorkshire Local Enterprise Partnership area to generate reinvestment in the region.

Export Support

10.3 The Export Partnership Manager is a role that is seconded to the HEY on an annual basis. The funding has been provided by DIT to their delivery partner EGS Ltd under the levelling up programme, with the remit to develop an export plan for the LEP region. The export plan will look to build an overview of the pan-Humber exporting environment and encourage engagement amongst key partners in order to increase international trade through export, with a strong focus on supporting earlier stage businesses and SMEs to plan for international growth. In addition, the LEP has received funding of £20,000 from Enterprise Growth Solutions towards marketing costs most of which took place in 21/22, with the balance rolling forward.

11. Growth Hub

	bal b/f	Income in year	Spend in year	Transfer	bal c/f	Ref
Growth Hub	£51,551	£447,745	(£499,297)		£0	11.1
Peer Networks	£0	£44,785	(£44,785)		£0	
	£51,551	£492,531	(£544,082)	£0	£0	

Growth Hub

11.1 The Growth Hub was founded as part of a government scheme which was aimed at simplifying the business support landscape for businesses. The Growth Hub provides a one-stop-shop for businesses, primarily funded by BEIS. During the year the Hub has received core funding, EU transition funding and funding for Peer Networks. The balance carried forward represents committed spend in 21/22 and is therefore fully ringfenced. The



- Growth Hub service includes core BEIS-funded advisors, plus three ERDF projects that augment the core offering (growth, ICT and access to finance programmes). Budgets for 22/23 have, however, been halved
- 11.2 With match funding secured, delivery of all three ERDF projects will now be able to continue across the Humber until they end in 2022/2023. However, it is noted that HEY LEP will be providing the programme management capacity for one of the projects out of its BEIS Growth Hub funding, and Hull City Council continues to act as accountable body for the three projects and manages the other two.

12. Energy Projects

Energy Conference
North East & Yorkshire Energy Hub
EV Charging points
Cluster Hub

	bal b/f	Income in year	Spend in year	Transfer	bal c/f	Ref
	£78,374	£0	£0	£0	£78,374	12.1
	£19,970	£3,442	(£16,117)	£0	£7,295	12.2
	£0	£25,746	(£25,746)	£0	£0	
_	£0	£224,508	(£224,508)	£0	£0	12.3
	£98,344	£253,695	(£266,370)	£0	£85,670	

Energy Conference

12.1 The Humber LEP was invited by the NP11 to host an Energy Summit that will demonstrate the north's capabilities and future development potential in the fields of energy, decarbonisation and clean growth to businesses, Government, stake holders and potential investors. Income of £150,000 was received from the Green Port Growth programme, with further funding of £30,000 being provided by the NP11 group in 2019/20. Funding was also received from sponsorship. This generated a surplus overall of £78,000. The balance will be focused on future work on decarbonisation, promotion for future inward investment and to support future events where the Humber presence may be useful.

North East and Yorkshire Energy Hub

12.2 The Energy Hub is a programme aimed at building capacity in energy and developing energy projects within LEPs and Combined Authorities. The North East and Yorkshire Energy Hub consists of this LEP along with Tees Valley Combined Authority, North East LEP, York and North Yorkshire LEP, West Yorkshire Combined Authority, and Sheffield City Region. The Energy Hub funds an Energy Projects Manager post within the LEP and has officer representation on the Energy Hub Board. There may be additional access to small amounts of capital funding via the Energy Hub and the Hub is also a vehicle for delivering Local Area Delivery, housing retrofit and other BEISfunded programmes. Spend is likely to focus on future work to support local authority decarbonisation pathways. HEY LEP will be part of the renamed North East & Yorkshire Hub, which has had funding extended to 2023. The



south bank is already covered by the Midlands Hub via GLLEP, which offers an equivalent service.

Humber Industrial Cluster Plan

- 12.3 The Humber Industrial Cluster Plan (HICP) will provide an evidence-based framework for identifying, understanding, prioritising and delivering the measures that will enable the Humber industrial cluster the UK's largest by carbon emissions to achieve net zero by 2040, while maximising strategic opportunities to drive the green recovery. Led by the HEY LEP, with CATCH and eight private sector partners (including the lead partners in the Humber's IDC Deployment Projects HumberZero and ZeroCarbonHumber), the plan will be informed by ongoing work on proposed industry-led decarbonisation investments and will have access to world-class industrial expertise. HCP, and the evidence base that will be assembled through its development, will provide a clear way forward for industry, Government and local leaders to work together to achieve rapid decarbonisation of the UK's largest industrial cluster, whilst maximising opportunities for local people and businesses to benefit from the transition.
- 12.4 More details can be found at https://www.humberindustrialclusterplan.org/

13. Skills Funding

	bal b/f	Income in year	Spend in year	Transfer	bal c/f	Ref
Skills Advisory Panels	£5,467	£75,000	(£76,314)		£4,153	13.1
Careers Funding	£75,032	£143,114	(£159,765)		£58,382	13.2
Other Skills Funding	£15,864	£0	(£395)		£15,469	13.3
Mid Life MOT	£0	£7,188	(£5,185)		£2,003	13.4
	£96,363	£225,303	(£241,659)	£0	£80,007	

Skills Advisory Panels ("SAP")

13.1 The Department for Education (DfE) provided funding of £75,000 to further develop the SAP research and the production of the Local Skills Report. The central aims of the Grant funding were to continue to build and increase the Skills Advisory Panel's analytical capability sustainably; and build the Skills Advisory Panel's influence and local leadership role. These funds are ringfenced under the MoU with the DfE.22/23 represents the final year of such funding (which has been reduced to £55k)

Careers Funding

13.2 The LEP receives funding from the Careers and Enterprise Company towards the Careers Hub and staffing, which covers the period 1st September to 31st August, ie the academic year. Balances reflect unspent money at 31st March 2022 which is all ring fenced to this funding.



Other Skills Funding

13.3 The SAP funding received in 2019/20 did not reflect the fact that Hull CC was able to fully reclaim input VAT on all costs which resulted in a balance of £12,553 being retained. DfE agreed not to reclaim this money and to allow the LEP to spend it on Skills related projects aligned to the SAP work. Spend to date relates to expenditure incurred that was not eligible for the 20/21 SAP grant. It is proposed to combine this with the EZ skills funding above to create a single pot of skills related funding. These monies are ringfenced following discussions with the DfE.

Mid Life MOT Digital Discovery Trial

13.4 This relates to a grant from DWP – the aim was to build on their existing local infrastructure and networks with SMEs, working with voluntary and community-based organisations to deliver tailored approaches through a combination of digital products and local outreach/engagement to reach those in-work, those who may be furloughed (and at risk of losing their jobs) and those who may have become redundant or lost their jobs.

14. Transport

	bal b/f	Income in year	Spend in year	Transfer	bal c/f	Ref
Transport Capacity	£102,179	£0	£0		£102,179	14.1
	£102,179	£0	£0	£0	£102,179	

Transport Capacity Funding

14.1 This is the residual balance of initial funding towards supporting LEPs in Transport strategy. Transport projects were originally funded separately but were brought under the ambit of the Local Growth Fund and this money is un-ringfenced.

15. Support for programmes

15.1 Spending to support specific programmes is shown below

	bal b/f	Income in year	Spend in year	Transfer	bal c/f	Ref
Growth Funds	£213,186	£7,339	(£71,757)	£0	£148,769	15.2
Growing Places	£68,172	£26,709	(£39,862)	£0	£55,018	15.3
	£281,358	£34,048	(£111,619)	£0	£203,787	



Growth Funds (LGF & GBF)

15.2 These funds are mainly an accumulation of interest earned on the LGF/GBF programme's unspent balances which has been used to cover costs of due diligence and external business assessments of projectsⁱⁱ and also meets some of the costs for the Accountable Body. A final evaluation report has also been commissioned in relation to GBF. As funds are spent on schemes the balances are reducing so future income will be minimal. The monitoring requirement for both these funds stretch beyond the period of the capital programme and therefore there will need to be some spend going forward to around 2030. The balance will be retained to cover those costs.

Growing Places

- 15.3 The Humber LEP received one off revenue funds at the start of the programme which funds a member of staff, external due diligence costsⁱⁱⁱ for applications as well as a provision to potentially cover bad debts if needed.
- 15.4 Details on the scheme can be found at https://heylep.com/our-funding-and-projects/funding/business-loan-fund/eligibility-and-how-to-apply/

16. Enterprise Zones

16.1 The Humber Enterprise Zones supports growth in ports, logistics and renewables and is a key tool in achieving regions ambition to become a leading national and international centre for low carbon energy. The Enterprise Zone sites were designated in two tranches in 2012 and 2016 and comprise more than 40 employment sites in the Humber Region, with individual sites of up to 290ha. These sites constitute the key strategic sites around the Humber Estuary and are in close proximity to key strategic infrastructure such as ports, motorways, airports and motorways on both banks of the Humber Estuary. As of 1st April 2021 UK Government Incentives for investors on Enterprise Zones have now lapsed, however local authorities still retain uplift in business rates from investments on these sites to reinvest in HEY LEP strategic priorities.

17. Financial and resource implications

17.1 These are as set out in the report.

Graeme Smith, Finance Business Partner, Hull CC Teresa Chalmers, Chief Operating Officer, HEY LEP



Notes

Growing Places Fund Strategic Review & Programme Proposal, LEP Board January 2022

ⁱⁱ The Local Growth Fund and Getting Building Fund projects were all assessed by an independent external evaluator to ensure compliance with Government guidelines generally, that appropriate Value for Money criteria were achieved, and that the projects were deliverable in the requisite timescales. The evaluator reported their conclusions as part of the final decision making process to the Humber LEP Board.

iii The LEP will fund all due diligence costs up to a ceiling of £3,500 providing that:

- The project proceeds after a successful due diligence process and the loan is taken up by the applicant
- The applicant has gone through the process and is refused a loan by the LEP provided they
 have provided accurate information in a timely manner. (Note: the LEP Investment Panel will
 not invite projects to proceed that are likely to fail the process)

The applicant may be charged for due diligence costs under the following circumstances:

- Additional due diligence costs over the £3,500 ceiling are incurred due to the applicant failing
 to supply required adequate information in a timely manner, misrepresenting their situation or
 changing their proposals.
- The applicant fails to proceed with due diligence within a suitable timescale (applicants will
 normally be expected to complete the due diligence process within six weeks of starting).
 Unless there are special circumstances, agreed with the LEP in advance, applicants who do
 not complete the process within 18 weeks will be automatically be rejected by the Investment
 Panel and required to pay costs incurred to date
- After successful due diligence checks, the applicant refuses the loan. Typically any loan offer from the LEP would remain valid for up to 3 months after which the offer will expire.